## CONSOLIDATED BALANCE SHEET

As at Dec. 31th, 2009

Unit: VND

ASSETS	Code	31/12/2009	01/01/2009	
A. SHORT-TERM ASSETS (100=110+120+130+140+150)			303,875,667,943	
I. Cash and cash equivalents	110	5,433,848,068	10,176,464,217	
1. Cash	111	5,433,848,068	10,176,464,217	
Cash equivalents	112			
II. Short-term financial investments	120	567,000,000	17,979,000,000	
1. Short-term investments	121	567,000,000	17,979,000,000	
Provision for devaluation of short-term security investments	129			
III. Receivables	130	214,450,965,933	125,238,881,707	
Trade accounts receivables	131	195,362,720,322	115,851,478,910	
2. Advances to suppliers	132	19,928,466,029	8,995,485,978	
3. Short-term internal receivables	133	17,720,100,027	0,775,105,770	
Receivable in accordance with contracts in progress	134			
5. Other receivables	135	952,046,187	2,446,307,621	
6. Provision for short-term bad receivables	139	(1,792,266,605)	(2,054,390,802)	
IV. Inventories	140	117,964,375,418	147,374,323,214	
1. Inventories	141	117,964,375,418	147,374,323,214	
2. Provision for devaluation of inventories	149	117,701,373,110	117,371,323,211	
V. Other short-term assets	150	3,216,751,560	3,106,998,805	
1. Short-term prepaid expenses	151	3,210,731,300	3,100,556,603	
2. VAT deductible	152	912,747,483	489,100,420	
Tax and accounts receivable from State budget	154	912,747,403	469,100,420	
		2 204 004 077	2 617 909 295	
4. Other short-term assets  B. LONG-TERM ASSETS (200=210+220+240+250+260)	158	2,304,004,077	2,617,898,385	
I. Long-term receivables	200	63,142,830,893	55,443,872,102	
	210			
1. Long-term receivables from customers	211			
Capital receivable from subsidiaries	212			
3. Long-term inter-company receivables	213			
4. Other long-term receivables	218			
5. Provision for long-term bad receivable (*)	219			
II. Fixed assets	220	59,686,632,638	51,463,788,652	
1. Tangible fixed assets	221	43,011,342,405	35,207,972,145	
- Historical cost	222	107,005,421,817	90,501,419,809	
- Accumulated depreciation	223	(63,994,079,412)	(55,293,447,664)	
2. Finance leases fixed assets	224	-	-	
- Historical cost	225			
- Accumulated depreciation	226			
3. Intangible fixed assets	227	15,322,132,165	12,764,332,165	
- Historical cost	228	15,322,132,165	12,764,332,165	
- Accumulated depreciation	229			
Construction in progress expenses	230	1,353,158,068	3491484342	
III. Property investment	240	-	-	
- Historical cost	241			
- Accumulated depreciation (*)	242			
IV. Long-term financial investments	250	2,250,000,000	3,925,000,000	
Investment in subsidiaries	251			
2. Investment in joint-venture	252		1,675,000,000	
3. Other long-term investments	258	2,250,000,000	2,250,000,000	
Provision for devaluation of long-term finance investment	259			
V. Other long-term assets	260	1,206,198,255	55,083,450	
Long-term prepaid expenses	261	1,037,533,963		
Deferred income tax assets	262	117,016,342		
3. Others	268	51,647,950	55,083,450	
VI. Goodwill		1,376,193,149		
TOTAL ASSETS	270	406,151,965,021	359,319,540,045	

CAPITAL SOURCE			
A. LIABILITIES (300= 310+330)	300	142,073,906,846	101,920,924,930
I. Short-term liabilities	310	138,366,085,438	98,264,962,144
Short-term borrowing and debts	311	57,641,177,489	25,242,998,187
2. Trade accounts payable	312	26,986,122,350	48,147,285,280
3. Advances from customers	313	601,842,491	913,763,336
4. Taxes and liabilities to State budget	314	15,885,064,778	11,925,684,495
5. Payable to employees	315	11,198,182,269	2,792,357,498
6. Payable expenses	316	1,502,795,766	258,833,890
7. Accounts payables	317		
Payable in accordance with contracts in progress	318		
9. Other short-term payables	319	24,550,900,295	8,984,039,458
10. Provision for short-term liabilities	320		
II. Long-term liabilities	330	3,707,821,408	3,655,962,786
Long-term accounts payables-Trade	331		
2. Long-term accounts payables-Affiliate	332		
3. Other long-term payables	333		
4. Long-term borrowing and debts	334		
5. Deferred income tax	335		
Provision for unemployment allowance	336	3,707,821,408	3,655,962,786
7. Provision for long-term liabilities	337		
B. OWNER'S EQUITY (400= 410+430)	400	264,078,058,175	257,398,615,115
I. Capital sources and funds	410	259,176,886,996	252,597,691,351
1. Paid-in capital	411	101,981,500,000	80,000,000,000
2. Capital surplus	412	92,063,700,000	112,460,000,000
3. Other capital of owner	413		
4. Treasury stock	414	(2,520,000)	
5. Assets revaluation difference	415		
Foreign exchange difference	416	(407,499,441)	
7. Investment and development fund	417	54,907,930,557	51,509,961,947
8. Financial reserve fund	418	11,202,531,576	8,627,729,404
Other fund belong to owner's equity	419		
10. Retained profit	420	(568,755,696)	
11. Capital for construction work	421		
II. Budget sources	430	4,901,171,179	4,800,923,764
Bonus and welfare fund	431	5,123,316,839	4,967,619,424
2. Budgets	432	(222,145,660)	(166,695,660)
Budget for fixed asset	433		
	440	406,151,965,021	359,319,540,045

## OFF BALANCE SHEET ITEMS

Items	<b>Ending Balance</b>	Beginning Balance	
5. Foreign currencies:			
+ USD	3,139.29	6,466.82	
+ EUR			

## CONSOLIDATED INCOME STATEMENT

Year 2009

Unit: VND

Items	Note	2009	2008
1		6	7
1. Sales	19	753,766,984,836	785,388,835,470
2. Deductions		6,725,899,684	5,205,801,832
3. Net sales and services		747,041,085,152	780,183,033,638
4. Cost of goods sold	20	531,919,771,171	618,890,990,912
5. Gross profit		215,121,313,981	161,292,042,726
Financial income	21	4,637,720,698	5,588,999,458
7. Financial expenses	22	6,793,842,404	4,432,974,633
Include: Interest expense		4,517,595,898	3,750,061,772
8. Selling expenses		99,426,062,384	71,986,868,831
General & administrative expenses		39,046,083,826	31,291,566,476
10. Net operating profit		74,493,046,065	59,169,632,244
11. Other income		682,158,597	58,113,400
12. Other expenses		5,618,209,988	432,157,194
13. Other profit		(4,936,051,391)	(374,043,794)
14. Profit before tax		69,556,994,674	58,795,588,450
15. Current corporate income tax expenses	23	18,626,847,235	12,757,211,817
16. Defrred corporate income tax expenses	16	(117,016,342)	
17. Profit after tax (60 = 50 - 51)		51,047,163,781	46,038,376,633
18. EPS (VND/share)		6,231	5,755

## CONSOLIDATED CASH FLOW STATEMENT

Year 2009 (Direct method)

Unit: VND

Items	Code	Note	2009	2008
1	2	3	4	5
I. CASH FLOWS FROM OPERATING ACTIVITIES:				
Cash received from sale or services and other revenue	01		744,871,239,452	655,877,062,327
Cash paid for supplier	02		(667,120,049,298)	(563,272,012,664)
Cash paid for employee	03		(52,295,779,564)	(50,824,173,730)
4. Cash paid for interest	04		(4,592,013,273)	(3,750,061,772)
Cash paid for corporate income tax	05		(15,447,106,815)	(9,384,801,482)
6. Other receivables	06		6,527,780,784	2,415,437,240
7. Other payables	07		(48,617,335,778)	(43,998,903,231)
Net cash provided by (used in) operating activities	20		(36,673,264,492)	(12,937,453,312)
II. CASH FLOWS FROM INVESTING ACTIVITIES:				
Cash paid for purchase of capital assets and other long-term assets	21	İ	(6,538,674,589)	(4,668,857,566)
Cash received from liquidation or disposal of capital assets and other long-term assets	22	İ	215,000,000	40,000,000
Cash paid for lending or purchase debt tools of other companies	23	<u> </u>	(2,660,000,000)	(15,000,000,000)
Withdrawal of lending or resale debt tools of other companies	24		20,501,500,000	
5. Cash paid for joining capital in other companies	25			
Withdrawal of capital in other companies	26			
7. Cash received from interest, dividend and distributed profit	27		4,534,632,630	4,157,668,805
Net cash used in investing activities	30		16,052,458,041	(15,471,188,761)
III. CASH FLOWS FROM FINANCING ACTIVITIES:				
Cash received from issuing stock, other owners' equity	31	<u> </u>		
Cash paid to owners equity, repurchase issued stock	32	İ	(2,520,000)	
Cash received from long-term and short-term borrowings	33	İ	86,278,056,712	10,552,000,000
4. Cash paid to principal debt	34	<u> </u>	(53,879,877,410)	(80,214,400,001)
5. Cash paid to financial lease debt	35			
6. Dividend, profit paid for owners	36		(16,517,469,000)	(15,679,401,600)
Net cash (used in) provided by financing activities	40	ļ	15,878,190,302	(85,341,801,601)
Net cash during the period (20+30+40)	50	ļ	(4,742,616,149)	(113,750,443,674)
Cash and cash equivalents at beginning of year	60		10,176,464,217	123,921,091,009
Influence of foreign exchange fluctuation	61	l I		5,816,882
Cash and cash equivalents at end of year (50+60+61)	70		5,433,848,068	10,176,464,217